



Your trusted resource for aircraft appraisals

Establishing the value of an aircraft or engine is no easy task: with the complexity in asset transactions, most institutions and companies must source appraisals from multiple firms to ensure that they are on the right track. Not all appraisers see all transactions, so a variety of opinions is essential.

In response to this market need, ICF experts created **truebook™**, a web-based, aircraft appraisal platform that helps you manage your aircraft and engine portfolios with more actionable data, and determine the value of your investments.

Why ICF?



Our multidisciplinary teams of former aviation industry executives have worked across all major U.S. airlines and numerous international carriers as well as lessors, MRO providers, financiers, and arrangers.



ICF's team includes multiple appraisers certified by the International Society of Transport Aircraft Trading (ISTAT).



Backed by our spare parts transaction database with over 12 million recent transactions, we support valuation of nearly \$10 billion-worth of airframe and engine inventories annually.



Designed for the Needs of the End User

Data is just one part of the equation. truebook™ is the first appraisal platform designed to accommodate you with features like:



Real-time values for aircraft and portfolios, including fly-forward views



An online maintenance adjustment calculator



Multi-user and mobile access options



Modern, text-based searches for easy interface navigation

For more information, contact:

Kara Levine

kara.levine@icf.com +1.212.656.9158

Stuart Rubin

stuart.rubin@icf.com +1.703.934.3015



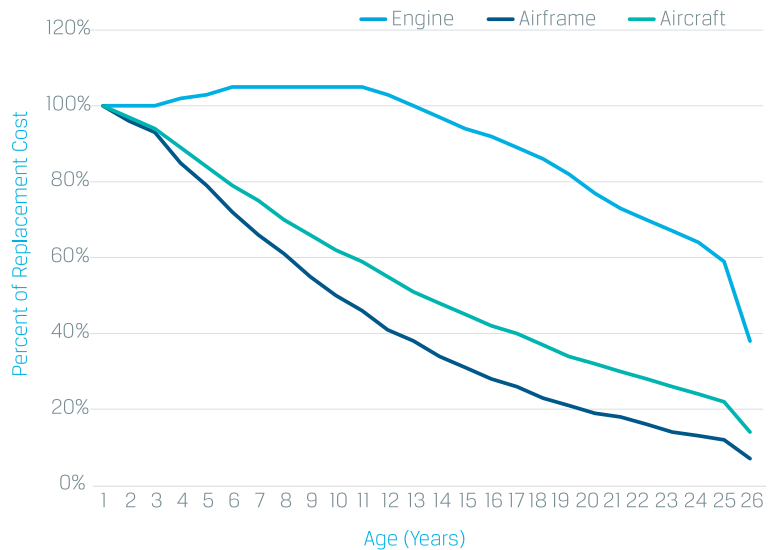
Streamlined Client-Appraiser Relationship

Whether we're developing a desktop appraisal or conducting an in-depth, onsite inspection, our valuation experts guide clients to a greater understanding of prices and return-on-investment. Our global staffing model means that you're connected with an expert – and on your way to an appraisal – much faster.

A New Approach to Appraisal Methodology

Rather than relying on a "traditional" depreciation curve, we capture the value of each component (engine, engine maintenance, and aircraft maintenance) and depreciate each based on assumed utilization (vs. absolute lifespan) as an aircraft ages.

ICF's Approach to Values



With truebook™, you have access to current, future, and out-of-production market data, including:



Current market values, base value, future base values and maintenance adjusted values



Securitized or lease-encumbered values



Current market and forecast lease rates



About ICF

ICF (NASDAQ:ICFI) is a global consulting services company with over 5,000 specialized experts, but we are not your typical consultants. At ICF, business analysts and policy specialists work together with digital strategists, data scientists and creatives. We combine unmatched industry expertise with cutting-edge engagement capabilities to help organizations solve their most complex challenges. Since 1969, public and private sector clients have worked with ICF to navigate change and shape the future. Learn more at icf.com.