

GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**Facilities Maintenance and Management Schedule  
Energy Management and Water Conservation Services Group**

- Special Item No. 871 202 - Energy Management Planning and Strategies**
- Special Item No. 871 203 - Training on Energy Management**
- Special Item No. 871 205 - Energy Program Support Services**
- Special Item No. 871 207 - Energy Audit Services**
- Special Item No. 871 208 - Resource Efficiency Management (REM)**
- Special Item No. 871 209 - Innovations in Energy**
- Special Item No. 871 210 - Water Conservation**
- Special Item No. 871 211 - Energy Consulting Services**

**Contract Number: GS-21F-0029W**  
**Contract Period: 11/19/2009 thru 11/18/2019**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).



**ICF Incorporated, L.L.C.**  
**9300 Lee Highway**  
**Fairfax, VA 22031**  
**703-934-3000**  
**703-934-3740**

**[icfgsacontracts@icf.com](mailto:icfgsacontracts@icf.com)**

**Business Size: Large Business**

**Customer Information:**

1a. Awarded special item numbers:

**Special Item No. 871 202 - Energy Management Planning and Strategies**

**Special Item No. 871 203 - Training on Energy Management**

**Special Item No. 871 205 - Energy Program Support Services**

**Special Item No. 871 207 - Energy Audit Services**

**Special Item No. 871 208 - Resource Efficiency Management (REM)**

**Special Item No. 871 209 - Innovations in Energy**

**Special Item No. 871 210 - Water Conservation**

**Special Item No. 871 211 - Energy Consulting Services**

1b. Pricelist: **Included.**

2. Maximum order. **\$1,000,000.** For orders in excess of \$1,000,000, which may be placed, please contact ICF Incorporated, L.L.C. for additional information.

3. Minimum order. **\$100.**

4. Geographic coverage: **Domestic Delivery.**

5. Point(s) of production (city, county, and State or foreign country).

6. Prices Shown in Catalogue: **Net prices.**

7. Quantity discounts: **None.**

8. Prompt payment terms: **0%, net 30 days.**

9a. Government Commercial Credit Card: **Yes, below the \$2,500 dollar micropurchase threshold.**

9b. Government Commercial Credit Card: **Yes, above the \$2,500 dollar micropurchase threshold.**

10. Foreign items: **None.**

11a. Time of delivery: **Specified in task order.**

11b. Expedited Delivery: **None.**

11c. Overnight and 2-day delivery: **None.**

11d. Urgent Requirements: **Contact ICF Incorporated to expedite urgent requirements.**

12. F.O.B. point(s). **Destination.**

13a. Ordering address:

**ICF Incorporated, L.L.C.  
9300 Lee Highway  
Fairfax, VA 22031  
Ilene Gerber, Contracts Manager  
1-703-934-3632  
1-703-218-2547 FAX  
icfgsacontracts@icf.com**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address:

**Check/U.S. Mail**

ICF Consulting Group, Inc.  
P.O. Box 775367  
Chicago, IL 60677-5367

**Wire Transfer**

ICF Incorporated, L.L.C.  
Account No: 80-2637-4453  
Citizens Bank  
ABA No: 031207607

15. Warranty provision: **Contractor's standard commercial warranty.**

16-24. Terms and Conditions: **Not applicable.**

25. Data Universal Number System (DUNS) number. **07-2648579.**

*Cage Code Number:* **5M571.**

26. System for Award Management: **ICF Incorporated is registered in the SAM Database.**

**Labor Category Descriptions**

- **Principal Consultant 5**

**Minimum/General Experience:** Minimum 25 years of experience, with greater than 15 years as a senior manager.

**Functional Responsibility:** Provides management, organizational, and energy improvement services that include energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight. Provides specialized expertise and develops solutions to complex methodological problems; is a peer of leading practitioners in area of technical expertise; is known nationally and serves on expert panels.

**Minimum Education:** Master's Degree or equivalent

- **Principal Consultant 4**

**Minimum/General Experience:** Minimum 20 years of experience, with greater than 10 years as a senior manager.

**Functional Responsibility:** Provides management, organizational, and energy improvement services that include energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight. Provides specialized expertise and develops solutions to complex methodological problems; is a peer of leading practitioners in area of technical expertise; is known nationally and serves on expert panels.

**Minimum Education:** Master's Degree or equivalent.

- **Principal Consultant 3**

**Minimum/General Experience:** Minimum 16 years of experience, with greater than 10 years as a senior manager.

**Functional Responsibility:** Provides management, organizational, and energy improvement services that include energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight. Provides senior leadership in field of expertise and develops solutions to complex methodological problems; has major project management responsibilities of multi-disciplinary teams; is a peer of leading practitioners in area of technical expertise; is known nationally and serves on expert panel.

**Minimum Education:** Master's Degree or equivalent.

- **Principal Consultant 2**

**Minimum/General Experience:** Minimum 14 years of experience, with 5 - 10 years as a senior manager.

**Functional Responsibility:** Provides management, organizational, and energy improvement services that include energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight. Provides senior leadership in field of expertise and develops solutions to complex methodological problems; is a peer of leading practitioners in area of technical expertise; is known nationally and serves on expert panels.

**Minimum Education:** Master's Degree or equivalent.

- **Principal Consultant 1**

**Minimum/General Experience:** Minimum 12 years of experience, or an equivalent combination of education/experience, with less than 5 years as a senior manager.

**Functional Responsibility:** Provides management, organizational, and energy improvement services that include energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight. Provides senior leadership in field of expertise and develops solutions to complex methodological problems; is a peer of leading practitioners in area of technical expertise; may be known nationally and serve on expert panels.

**Minimum Education:** Master's Degree or equivalent.

- **Senior Consultant 5**

**Minimum/General Experience:** Minimum 15 years of experience, or an equivalent combination of education/experience.

**Functional Responsibility:** Assists agencies on energy management projects, provides measurement and verification services, and helps customer agencies take advantage of rebate programs, alternative financing and utility-provided energy efficiency programs. Provides specialized expertise and develops solutions to complex methodological problems; may be known nationally and serve on expert panels.

**Minimum Education:** Master's Degree or equivalent.

- **Senior Consultant 4**

**Minimum/General Experience:** Minimum 12 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; assists agencies on energy management projects, provides measurement and verification services, and helps customer agencies take advantage of rebate programs, alternative financing and utility-provided energy efficiency programs. Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; alternatively, provides senior technical advice and counsel to other professionals; generally operates with wide latitude for un-reviewed action.

**Minimum Education:** Master's Degree or equivalent.

- **Senior Consultant 3**

**Minimum/General Experience:** Minimum 10 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; assists agencies on energy management projects, provides measurement and verification services, and

helps customer agencies take advantage of rebate programs, alternative financing and utility-provided energy efficiency programs. Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; alternatively, provides senior technical advice and counsel to other professionals; generally operates with wide latitude for un-reviewed action

**Minimum Education:** Master's Degree or equivalent.

- **Senior Consultant 2**

**Minimum/General Experience:** Minimum 8 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; assists agencies on energy management projects, provides measurement and verification services, and helps customer agencies take advantage of rebate programs, alternative financing and utility-provided energy efficiency programs. Plans, conducts and supervises projects of major significance, necessitating advanced knowledge and the ability to originate and apply new and unique methods and procedures; alternatively, provides senior technical advice and counsel to other professionals; generally operates with wide latitude for un-reviewed action

**Minimum Education:** Master's Degree or equivalent.

- **Senior Consultant 1**

**Minimum/General Experience:** Minimum 6 years of experience, or an equivalent combination of education/experience.

**Functional Responsibility:** Assists agencies on energy management projects, provides measurement and verification services, and helps customer agencies take advantage of rebate programs, alternative financing and utility-provided energy efficiency programs. Project manager with specialization in area of communications.

**Minimum Education:** Bachelor's Degree or equivalent.

- **Associate Consultant 5**

**Minimum/General Experience:** Minimum 8 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Assists customers in carrying out statutory programs, managing energy data collection and reporting systems, and preparing reports. Under general supervision of project leader, plans, conducts, and supervises assignments normally involving smaller or less significant projects; estimates and schedules work to meet completion dates; directs assistance, reviews progress, and evaluates results; makes changes in methods, design, or equipment where necessary; operates with some latitude for un-reviewed action or decision.

**Minimum Education:** Technical Masters Degree or equivalent.

- **Associate Consultant 4**

**Minimum/General Experience:** Minimum 6 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Assists customers in carrying out statutory programs, managing energy data collection and reporting systems, and preparing reports. Under general supervision of project leader, plans, conducts, and supervises assignments normally involving smaller or less significant projects; estimates and schedules work to meet completion dates; directs assistance, reviews progress, and evaluates results; makes changes in methods, design, or equipment where necessary; operates with some latitude for un-reviewed action or decision

**Minimum Education:** Non-technical Masters Degree or equivalent.

- **Associate Consultant 3**

**Minimum/General Experience:** Minimum 4 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Assists customers in carrying out statutory programs, managing energy data collection and reporting systems, and preparing reports. Under general supervision of project leader, plans, conducts, and supervises assignments normally involving smaller or less significant projects; estimates and schedules work to meet completion dates; directs assistance, reviews progress, and evaluates results; makes changes in methods, design, or equipment where necessary; operates with some latitude for un-reviewed action or decision.

**Minimum Education:** Technical Masters Degree or equivalent.

- **Associate Consultant 2**

**Minimum/General Experience:** Minimum 2 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Assists customers in carrying out statutory programs, managing energy data collection and reporting systems, and preparing reports. Under general supervision of project leader, plans, conducts, and supervises assignments normally involving smaller or less significant projects; estimates and schedules work to meet completion dates; directs assistance, reviews progress, and evaluates results; makes changes in methods, design, or equipment where necessary; operates with some latitude for un-reviewed action or decision.

**Minimum Education:** Non-technical Masters Degree or equivalent.

- **Associate Consultant 1**

**Minimum/General Experience:** Minimum 2 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Assists customers in carrying out statutory programs, managing energy data collection and reporting systems, and preparing reports. Under general supervision of project leader,

plans, conducts, and supervises assignments normally involving smaller or less significant projects; estimates and schedules work to meet completion dates; directs assistance, reviews progress, and evaluates results; makes changes in methods, design, or equipment where necessary; operates with some latitude for un-reviewed action or decision.

**Minimum Education:** Non-technical Bachelor's Degree or equivalent.

- **Junior Consultant 3**

**Minimum/General Experience:** Minimum 6 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Under supervision of a senior consultant or associate consultant, assists agencies in evaluating alternative financing proposals, competitive utility contracts, utility-provided energy efficiency services and other complex decisions. Coordinates the activities of juniors or technicians; work assignments are varied and require some originality and ingenuity.

**Minimum Education:** Bachelor's Degree or equivalent.

- **Junior Consultant 2**

**Minimum/General Experience:** Minimum 2 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Under supervision of a senior consultant or associate consultant, assists agencies in evaluating alternative financing proposals, competitive utility contracts, utility-provided energy efficiency services and other complex decisions. Coordinates the activities of juniors or technicians; work assignments are varied and require some originality and ingenuity.

**Minimum Education:** Technical Bachelor's Degree or equivalent.

- **Junior Consultant 1**

**Minimum/General Experience:** Minimum 2 years or more of experience in areas directly related to this contract.

**Functional Responsibility:** Under supervision of a senior consultant or associate consultant, assists agencies in evaluating alternative financing proposals, competitive utility contracts, utility-provided energy efficiency services and other complex decisions. Coordinates the activities of juniors or technicians; work assignments are varied and require some originality and ingenuity.

**Minimum Education:** Non-technical Bachelor's Degree or equivalent.

- **Research Analyst 2**

**Minimum/General Experience:** None

**Functional Responsibility:** Gathers and correlates basic data and performs routine analyses and assignments.



**Minimum Education:** Technical Bachelor's Degree.

- **Research Analyst 1**

**Minimum/General Experience:** None

**Functional Responsibility:** Gathers and correlates basic data and performs routine analyses and assignments.

**Minimum Education:** Non-technical Bachelor's Degree.

- **Clerical Support 2**

**Minimum/General Experience:** Minimum 6 or more years of experience.

**Functional Responsibility:** Prepares complex and detailed documents from a variety of input sources (e.g., word processing and spreadsheet programs); produces a wide range of format versions through advanced knowledge of word processing programs; performs data collection (library/computer research).

**Minimum Education:** Bachelor's degree.

- **Clerical Support 1**

**Minimum/General Experience:** Minimum 3 or more years of experience.

**Functional Responsibility:** Performs data collection; prepares documents using word processing programs; proficiency in graphics design and associated tools.

**Minimum Education:** Bachelor's degree.

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## **Equivalent Experience Requirements for ICF Labor Categories**

- Any combination of additional years of relevant experience plus full time college level study totaling four years will be an acceptable substitute for a Bachelors degree.
- A Bachelors degree plus any combination of additional years of relevant experience and graduate level study totaling two years will be an acceptable substitute for a Masters degree.
- Additional years of graduate level study in an appropriate field will be considered equal to years of experience on a one-for-one basis.

- Staff with highly relevant training and experience for a particular assignment may be considered to have additional years of experience for purposes of assignment to a labor category for that assignment.

Staff whose training and experience exceed the requirements of their role for a particular assignment may have their years of experience decreased for purposes of placement in a labor category for that assignment.

**SCA MATRIX**

<b>SCA Eligible Contract Labor Category</b>	<b>SCA Equivalent Code – Title</b>	<b>WD Number</b>
Clerical/Support 1	01313 – Secretary III	05-2103
Clerical/Support 2	30463 – Technical Writer III	05-2103
The Service Contract Act (SCA) is applicable to this contract and includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should work be performed in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.		

## Schedule Pricelist

	11/19/14 - 11/18/15	11/19/15- 11/18/16	11/19/16- 11/18/17	11/19/17- 11/18/18	11/19/18- 11/18/19
Principal Consultant 5	\$395.39	\$411.20	\$427.65	\$444.76	\$462.55
Principal Consultant 4	\$321.40	\$334.26	\$347.63	\$361.53	\$376.00
Principal Consultant 3	\$216.06	\$224.70	\$233.69	\$243.04	\$252.76
Principal Consultant 2	\$195.09	\$202.89	\$211.01	\$219.45	\$228.22
Principal Consultant 1	\$173.55	\$180.49	\$187.71	\$195.22	\$203.02
Senior Consultant 5	\$267.71	\$278.42	\$289.56	\$301.14	\$313.19
Senior Consultant 4	\$190.66	\$198.29	\$206.22	\$214.47	\$223.04
Senior Consultant 3	\$149.58	\$155.56	\$161.79	\$168.26	\$174.99
Senior Consultant 2	\$141.83	\$147.50	\$153.40	\$159.54	\$165.92
Senior Consultant 1	\$140.18	\$145.79	\$151.62	\$157.68	\$163.99
Associate Consultant 5	\$134.94	\$140.33	\$145.95	\$151.78	\$157.86
Associate Consultant 4	\$123.81	\$128.76	\$133.91	\$139.27	\$144.84
Associate Consultant 3	\$119.66	\$124.45	\$129.42	\$134.60	\$139.99
Associate Consultant 2	\$104.21	\$108.38	\$112.71	\$117.22	\$121.91
Associate Consultant 1	\$91.51	\$95.17	\$98.98	\$102.94	\$107.06
Junior Consultant 3	\$107.92	\$112.23	\$116.72	\$121.39	\$126.25
Junior Consultant 2	\$94.56	\$98.34	\$102.28	\$106.37	\$110.62
Junior Consultant 1	\$78.95	\$82.11	\$85.39	\$88.81	\$92.36
Research Analyst 2	\$75.00	\$78.00	\$81.12	\$84.37	\$87.74
Research Analyst 1	\$60.22	\$62.63	\$65.14	\$67.74	\$70.45
Clerical/Support 2	\$104.58	\$108.76	\$113.11	\$117.63	\$122.34
Clerical/Support 1	\$80.03	\$83.23	\$86.56	\$90.02	\$93.62